

MLS Area 6

Residential Statistics



January 2022

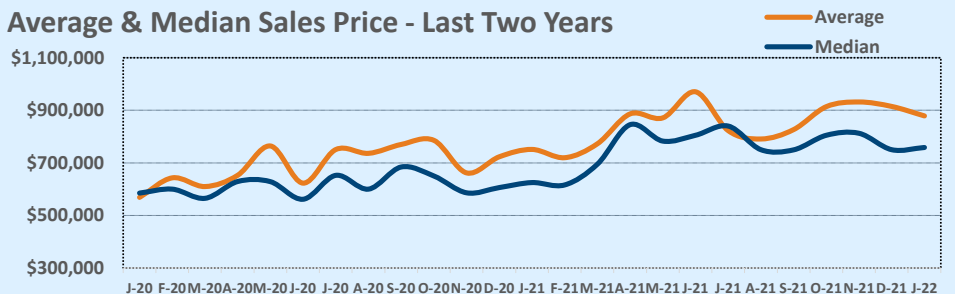
| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|--------------|--------------|---------------|
| | Jan 2022 | Jan 2021 | Change | 2022 | 2021 | Change |
| Single Family Sales | 11 | 35 | -68.6% | 11 | 35 | -68.6% |
| Condo/TH Sales | 11 | 30 | -63.3% | 11 | 30 | -63.3% |
| Total Sales | 22 | 65 | -66.2% | 22 | 65 | -66.2% |
| New Homes Only | 1 | 9 | -88.9% | 1 | 9 | -88.9% |
| Resale Only | 21 | 56 | -62.5% | 21 | 56 | -62.5% |
| Sales Volume | \$19,330,400 | \$48,823,538 | -60.4% | \$19,330,400 | \$48,823,538 | -60.4% |
| New Listings | 42 | 55 | -23.6% | 42 | 55 | -23.6% |
| Pending | 35 | 2 | +1650.0% | 35 | 2 | +1650.0% |
| Withdrawn | 2 | 4 | -50.0% | 2 | 4 | -50.0% |
| Expired | 4 | 6 | -33.3% | 4 | 6 | -33.3% |
| Months of Inventory | 1.1 | 0.9 | +23.1% | N/A | N/A | -- |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Jan 2022 | Jan 2021 | Change | 2022 | 2021 | Change |
| List Price | \$867,370 | \$756,413 | +14.7% | \$867,370 | \$756,413 | +14.7% |
| List Price/SqFt | \$653 | \$456 | +43.2% | \$653 | \$456 | +43.2% |
| Sold Price | \$878,655 | \$751,131 | +17.0% | \$878,655 | \$751,131 | +17.0% |
| Sold Price/SqFt | \$661 | \$454 | +45.5% | \$661 | \$454 | +45.5% |
| Sold Price / Orig LP | 101.5% | 98.2% | +3.5% | 101.5% | 98.2% | +3.5% |
| Days on Market | 37 | 43 | -15.1% | 37 | 43 | -15.1% |

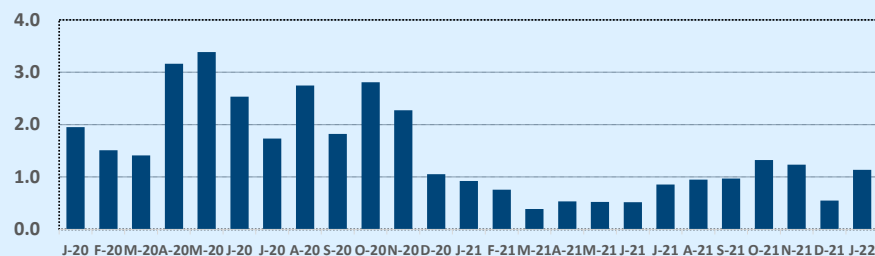
| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Jan 2022 | Jan 2021 | Change | 2022 | 2021 | Change |
| List Price | \$777,500 | \$629,000 | +23.6% | \$777,500 | \$629,000 | +23.6% |
| List Price/SqFt | \$536 | \$450 | +19.0% | \$536 | \$450 | +19.0% |
| Sold Price | \$758,500 | \$625,000 | +21.4% | \$758,500 | \$625,000 | +21.4% |
| Sold Price/SqFt | \$529 | \$442 | +19.7% | \$529 | \$442 | +19.7% |
| Sold Price / Orig LP | 97.5% | 100.0% | -2.5% | 97.5% | 100.0% | -2.5% |
| Days on Market | 28 | 25 | +12.0% | 28 | 25 | +12.0% |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|-----------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | -- | -- | -- |
| \$200,000- \$249,999 | 1 | -- | -- | 1 | -- | -- |
| \$250,000- \$299,999 | 1 | 2 | 53 | 1 | 2 | 53 |
| \$300,000- \$349,999 | 2 | 2 | 73 | 2 | 2 | 73 |
| \$350,000- \$399,999 | 1 | 1 | 6 | 1 | 1 | 6 |
| \$400,000- \$449,999 | -- | -- | -- | -- | -- | -- |
| \$450,000- \$499,999 | -- | -- | -- | -- | -- | -- |
| \$500,000- \$549,999 | 1 | -- | -- | 1 | -- | -- |
| \$550,000- \$599,999 | 2 | 1 | 122 | 2 | 1 | 122 |
| \$600,000- \$699,999 | 6 | 1 | 8 | 6 | 1 | 8 |
| \$700,000- \$799,999 | 2 | 6 | 25 | 2 | 6 | 25 |
| \$800,000- \$899,999 | 7 | 1 | 7 | 7 | 1 | 7 |
| \$900,000- \$999,999 | 5 | 1 | 50 | 5 | 1 | 50 |
| \$1M - \$1.99M | 9 | 5 | 28 | 9 | 5 | 28 |
| \$2M - \$2.99M | 4 | 2 | 35 | 4 | 2 | 35 |
| \$3M+ | 1 | -- | -- | 1 | -- | -- |
| Totals | 42 | 22 | 37 | 42 | 22 | 37 |

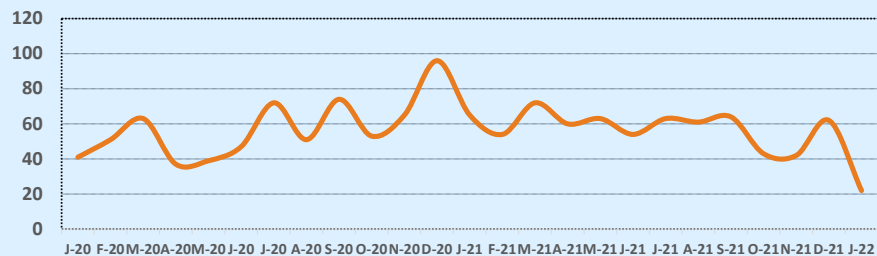
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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